



# Spring Virtual Update Meeting

Unveiling the Next Generation of WERCSmart®

April 10, 2024



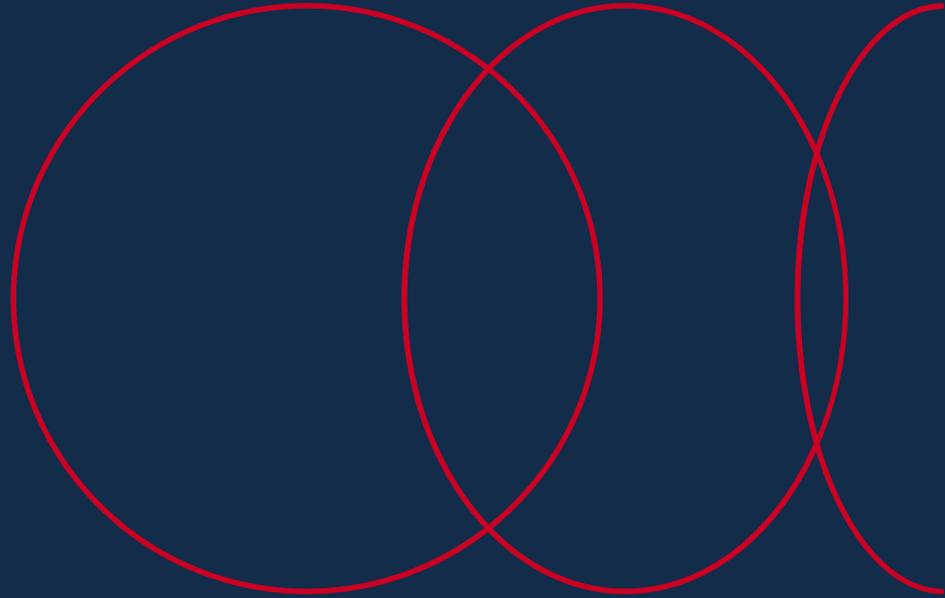
# Today's agenda

Spring Virtual Update Meeting

- Automated Supplier Onboarding
- Fireside chat with Ace Hardware
- Customer updates and closing remarks
- Q&A session

# WERCSmart Automated Supplier Onboarding

Deb DeBates



# Meet today's presenter



## **Deb DeBates**

WERCSmart product manager  
UL Solutions

# Track and manage the health of your WERC Smart program

## Get a comprehensive view of your product assortment onboarding status

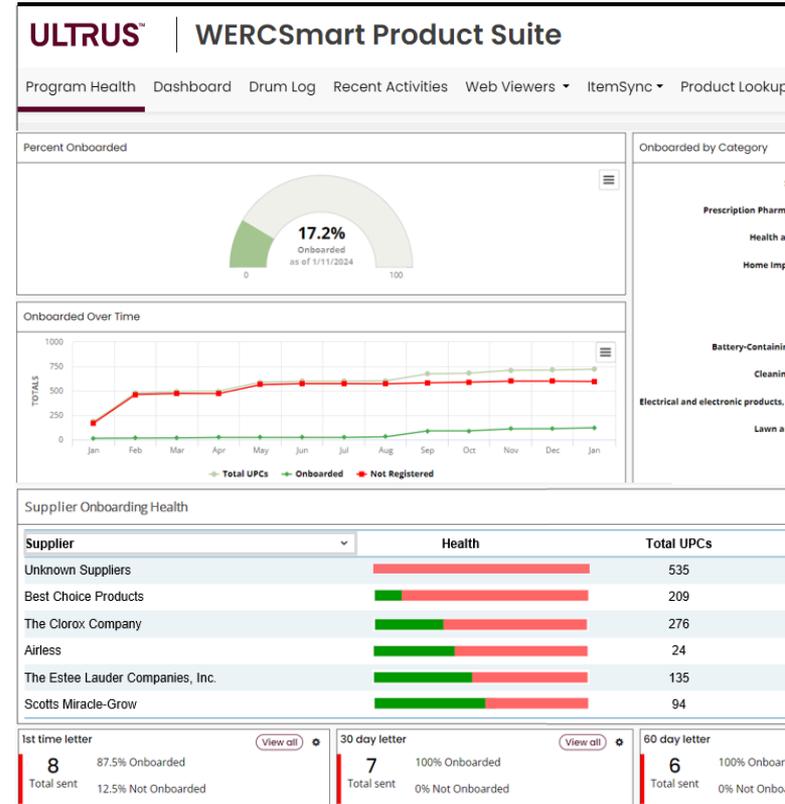
Track your in-scope product registration status to ensure supplier participation in your product compliance program.

## Quickly identify and track unregistered products

Track and monitor unregistered products from the moment they're identified until they're resolved.

## Address product registration gaps with automated supplier outreach

Unregistered products trigger automated communications to the supplier on a pre-determined timeline, all while tracking registration status.



# Create custom automated supplier outreach programs

## Automated outreach programs that begin the moment an unregistered product is detected

WERCSmart tracks and aggregates outstanding product registrations and handles ongoing communications with suppliers until products are registered.

## Personalized communications with your branding

The program tracks and aggregates outstanding product registrations and handles ongoing communications with suppliers until products are registered.

## Tools and resources to help supplier onboarding

Leverage the WERCSmart team's supplier success onboarding tools to help suppliers quickly and easily register their products in WERCSmart and forward product information your way

1st time letter

[View all](#)

**10k**

Total sent

3.7% Onboarded

96.3% Not Onboarded

30 day letter

[View all](#)

**7k**

Total sent

0% Onboarded

100% Not Onboarded

60 day letter

[View all](#)

**1.8k**

Total sent

3.7% Onboarded

96.3% Not Onboarded

90 day letter

[View all](#)

**896**

Total sent

3.7% Onboarded

96.3% Not Onboarded

# Trigger *(when this happens)*

 WERCSmart detects unregistered product in-scope for compliance program

Real-time

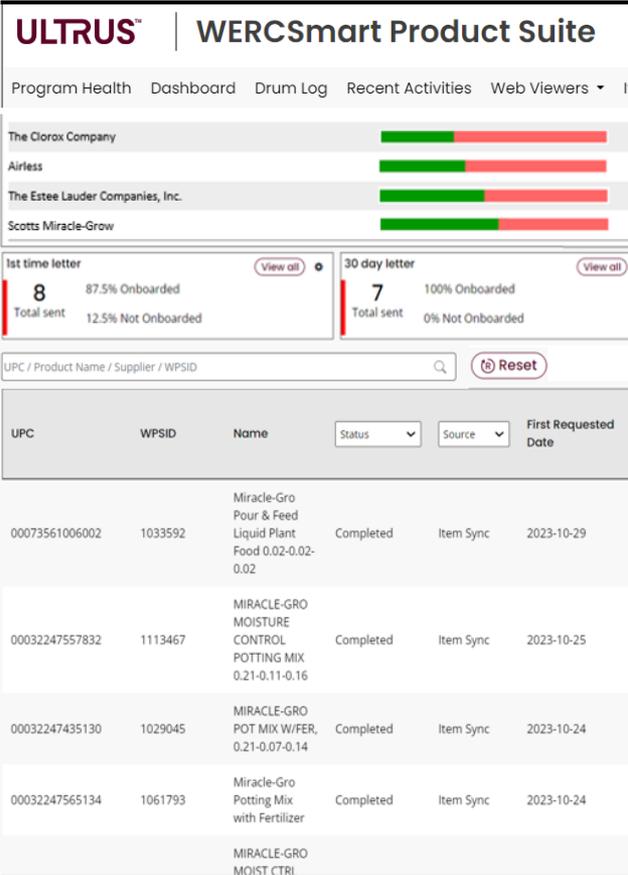
# Actions *(do this)*

 WERCSmart checks whether active supplier outreach in progress

 WERCSmart checks on the health of a particular supplier

 User sees the registrations for each product category in the assortment

 Product registration status monitored in dashboarding tools



**ULTRUS™ | WERC Smart Product Suite**

Program Health | Dashboard | Drum Log | Recent Activities | Web Viewers ▾

The Clorox Company

Airless

The Estee Lauder Companies, Inc.

Scotts Miracle-Grow

1st time letter [View all](#) **8** 87.5% Onboarded  
Total sent 12.5% Not Onboarded

30 day letter [View all](#) **7** 100% Onboarded  
Total sent 0% Not Onboarded

UPC / Product Name / Supplier / WPSID  [Reset](#)

UPC	WPSID	Name	Status	Source	First Requested Date
00073561006002	1033592	Miracle-Gro Pour & Feed Liquid Plant Food 0.02-0.02-0.02	Completed	Item Sync	2023-10-29
00032247557832	1113467	MIRACLE-GRO MOISTURE CONTROL POTTING MIX 0.21-0.11-0.16	Completed	Item Sync	2023-10-25
00032247435130	1029045	MIRACLE-GRO POT MIX W/FER, 0.21-0.07-0.14	Completed	Item Sync	2023-10-24
00032247565134	1061793	Miracle-Gro Potting Mix with Fertilizer	Completed	Item Sync	2023-10-24
		MIRACLE-GRO MOIST CTRL			

# Benefits for WERC Smart customers

**Comprehensive view of  
your assortment's  
onboarding status**



**Improve product  
compliance**



**Close registration gaps  
with automated supplier  
outreach**



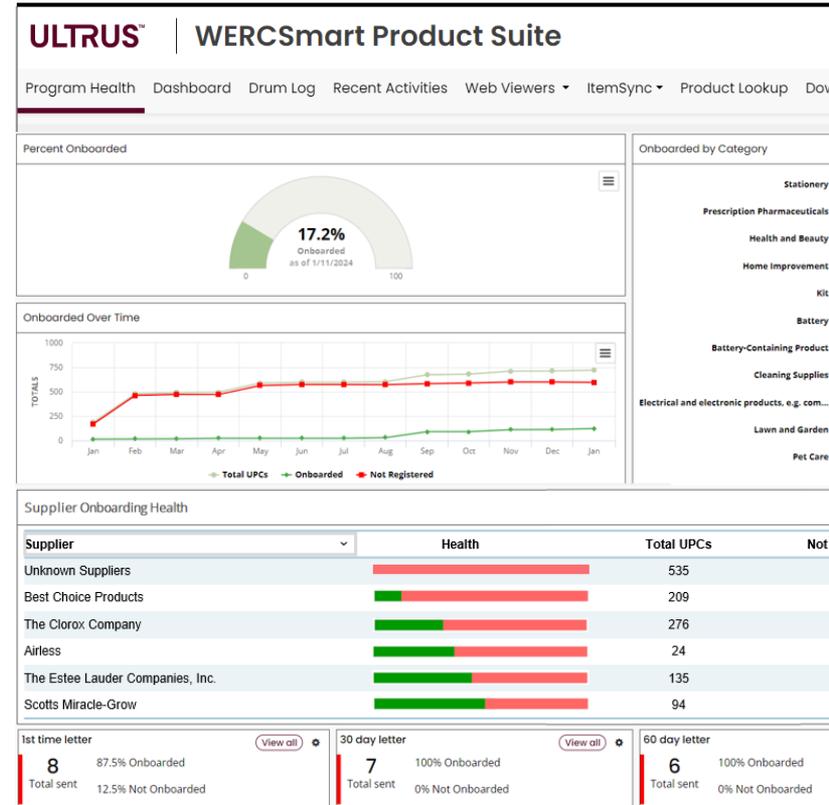
**Intelligent UPC sync –  
initiate only one call/UPC**



**Option to limit ItemSync  
to in-scope items only**

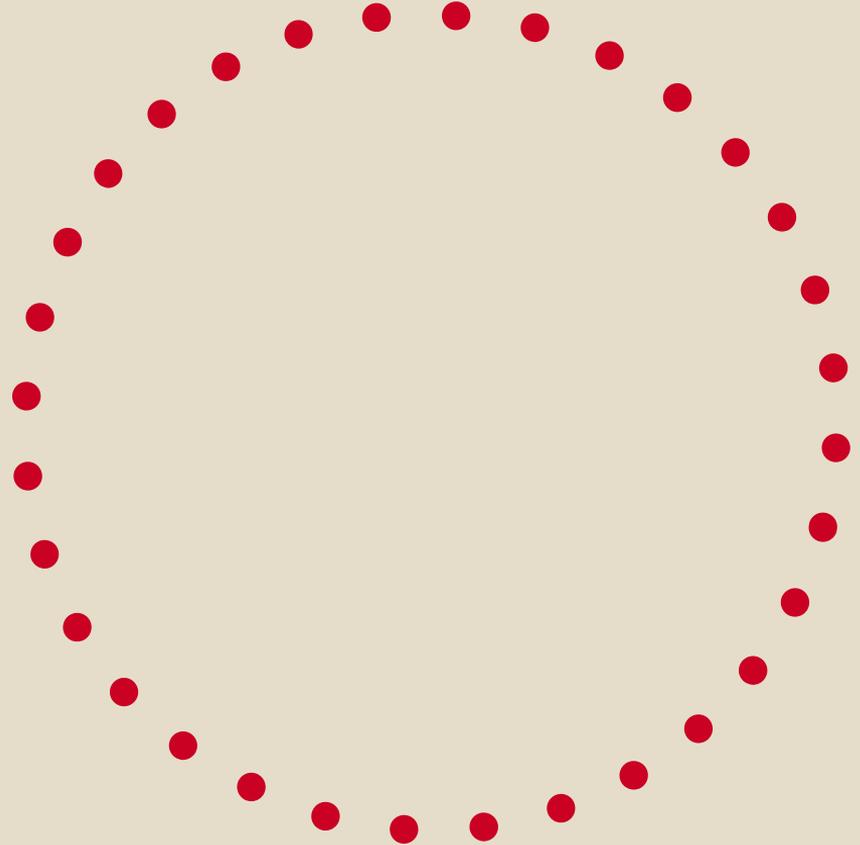


# Demo of WERC Smart Automated Supplier Onboarding



# Fireside chat with Ace Hardware

UL Solutions and Ace Hardware



# Meet today's presenters



**Marianne Cassidy**

Regulatory compliance  
manager

Ace Hardware

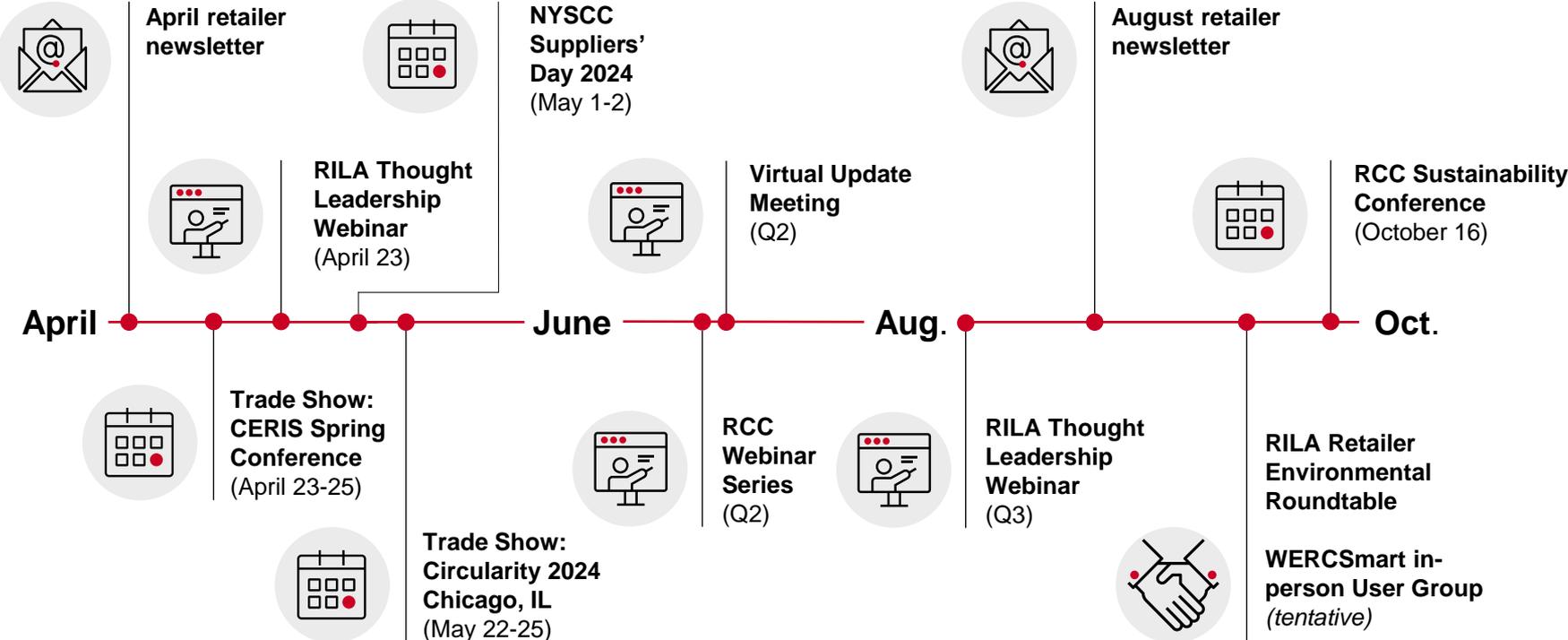


**Andrew Sousa**

Senior manager, retail  
supply chain

UL Solutions

# 2024 Events and Updates



# Recap / closing remarks

**Post-call follow-up:** We will be providing the recording, presentation PDF, Automated Supplier Onboarding info sheet and Q&A sheet

**ULTRUS™** | WERCsmart®  
Automated Supplier Onboarding

## Managing your WERCsmart program with new automation and consolidated dashboards

Introducing new automation and powerful dashboards to enhance your WERCsmart supplier and product onboarding. Save time, stay compliant and maximize efficiency with these powerful capabilities:

- Streamlined identification of suppliers and products that require registration
- Tailored and automated communication to suppliers for unregistered products
- Specific communication for welcoming new suppliers to your compliance program
- Tools for sending and tracking direct communication with suppliers
- Dashboards for viewing the overall health of your compliance program

- 1 Comprehensive view of your overall supplier registration health.
- 2 Quickly identify and track unregistered product categories.
- 3 Drill into the product status by each supplier.
- 4 Monitor your automated supplier communication performance.



**We're working harder for you**  
WERCsmart will now automatically track and aggregate outstanding product registrations and send predetermined communications to the respective supplier on your behalf. The WERCsmart system will then continue to follow up until the product compliance issue is resolved.

[Schedule a demo](#)

 [UL.com/WERCsmart](http://UL.com/WERCsmart)

Continous Health | 1

**ULTRUS™** | WERCsmart®  
Automated Supplier Onboarding

## New WERCsmart Automated Supplier Onboarding



Automated and personalized outreach for in-scope UPCs that require registration or updates.

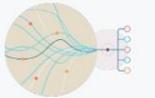


Track outreach status and supplier compliance, request UPC registration and analyze product category performance.



Monitor and manage the health of your WERCsmart compliance program.

WERCsmart is part of ULTRUS™, uniting UL Solutions flagship software offerings to help our customers manage regulatory, supply chain and sustainability challenges with connected clarity.



**To optimize your WERCsmart compliance program with this new automation, please contact your account representative or email:**  
[UL\\_SupplyChain@ul.com](mailto:UL_SupplyChain@ul.com)

**Contact us**

 [UL.com/WERCsmart](http://UL.com/WERCsmart)

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# Q&A session

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# Thank you

*If you have any questions or would like to discuss any of the topics covered in this presentation, please contact us:*

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[UL.com/Solutions](https://www.ul.com/Solutions)